

Message Text

LIMITED OFFICIAL USE

PAGE 01 SEOUL 06628 280248Z

64

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 109974

R 270652Z AUG 75
FM AMEMBASSY SEOUL
TO SECSTATE WASHDC 2397
INFO USDOC WASHDC

LIMITED OFFICIAL USE SEOUL 6628K

E.O. 11652: N/A
TAGS: BEXP KS
SUBJECT: PRODUCT OPPORTUNITY - KOREA NATIONAL RAILWAY

REF: STATE 200476

1. THE ROKG DOES NOT HAVE AN OFFICIAL
OPEN POLICY OF SINGLING
OUT ANY ONE PARTICULAR KOREAN FIRM FOR PROJECT BIDDING SUCH
AS KNR. HOWEVER, IN ORDER TO ELIMINATE KOREAN FIRMS BIDDING
AGAINST EACH OTHER IN INTERNATIONAL ARENA, CAREFUL SELECTION
AND DESIGNATION OF ONE FIRM IS NORMAL PROCEDURE. SUCH IS
THE CASE FOR THE KNR PROJECT.

2. APPLICATIONS FOR IMPORT LICENSES ARE CAREFULLY SCRUTINIZED
AND COULD BE DIFFICULT TO OBTAIN BY ALL EXCEPT CHOSEN FIRM.

3. YOU MAY INFORM PULLMAN THAT, WITHOUT ATTRIBUTION TO
SOURCE OF INFORMATION, IT SHOULD CONTACT THE FOLLOWING
FIRM WHICH WILL BE THE BIDDER FOR THE KNR PROPOSAL. THIS
FIRM IS, AS THE NAME INDICATES, A TRADING COMPANY WHICH WILL
SUB-CONTRACT TO KSEC AND HANKOOK MACHINERY WITH THE LARGEST
PERCENTAGE OF WORK GOING TO THE LATTER.

4. PULLMAN CONTACT:

MR. CHO HAI HYUNG, EXECUTIVE VP
SSANG YANG TRADING CO.
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CPO BOX 409, SEOUL

TELEPHONE: 26-5151 THROUGH 9

5. BIDS ON THIS PROJECT FOR

1500 FREIGHT CARS ARE DUE

SEPTEMBER 23 AND FOR 150 PASSENGER CARS ON OCTOBER 24.

PULLMAN

MAY BE WELL ADVISED TO SEND REPRESENTATIVE TO KOREA

EARLIER THAN PLANNED. POST IS PREPARED ASSIST EVERY WAY

POSSIBLE.

SNEIDER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Draft Date: 27 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Handling Restrictions: n/a
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ISecure: 1
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Original Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
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Margaret P. Grafeld
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06 JUL 2006

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Status: NATIVE
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To: STATE
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